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REGIONAL DEVELOPMENTS IN CONCESSIONS AND PPP

Michael Burnett
Director, European PPP Forum,
European Institute of Public
Administration

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ABOUT EIPA



- Not a European institution...
- But a European mission...
- Training, research, consultancy

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EIPA AND PPP

- Not always the right solution
- Case by case assessment
- Effective implementation

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REGIONAL PPP SCENE

- RCC ministerial declaration
- PPP drivers still present
- PPP/EU funds mix still difficult
- Human capacity key to success
- Limited “user pay” schemes
- Competing for bank lending

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REGIONAL CHALLENGES IN CONCESSIONS AND PPP

- Robust legal/regulatory regime
- Effective programme management
- Open/competitive procurement
- Effective remedies
- Effective contract management

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ROBUST LEGAL AND REGULATORY REGIME

- EU-compliant PP laws
- Role of PPP units
- Role of PPP laws
- Role of concessions laws

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EFFECTIVE PROGRAMME MANAGEMENT

- Sectoral priorities
- Case by case assessment
- Understanding solutions

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OPEN AND COMPETITIVE PROCUREMENT

- Market consultation
- OJEU advertisement
- Planning award criteria in detail

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EFFECTIVE REMEDIES

- Administrative tribunal
- Effective suspensive powers
- Rapid exclusions
- Advertising direct awards

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EFFECTIVE CONTRACT MANAGEMENT

- Knowledge transfer
- Equality of status
- Sufficiency of resources

**Remember...VFM is delivered
VFM not procured VFM**

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EUROPEAN PPP FORUM

WEB SITE

<http://www.eipa.eu/en/topics/map>
then go to European Public-Private
Partnership

CONTACT DETAILS

Mr Michael Burnett
Director, European PPP Forum
European Institute of Public
Administration
Maastricht, the Netherlands
Tel. +31-43-32 96 286
E-mail: m.burnett@eipa.eu

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