



Support for Improvement in Governance and Management
A joint initiative of the OECD and the European Union, principally financed by the EU

Regional Workshop on Concessions/Public-Private Partnerships

Tirana, 11-12 December 2007
Tirana International Hotel, Balsha Conference room

A joint initiative of The Ministry of Economy, Trade and Energy and OECD/SIGMA

Agenda

1ST DAY

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| 09.00 – 09.30 | Registration |
| 09.30 – 09.50 | Opening of the Workshop and Opening remarks
<i>OECD/SIGMA</i> |
| | Welcoming speech
<i>Mr. Genc Ruli - Minister of Economy, Trade and Energy - Republic of Albania</i> |
| 09.50 – 10.20 | The current situation regarding PPPs and concessions in the EU
<i>Mr. Sandor Szalai - Internal Market and Services DG - European Commission</i> |
| 10.20 – 10.45 | Coffee break |
| 10.45 – 12.20 | Country Profiles:
<i>Albania</i>
<i>Bosnia and Herzegovina</i>
<i>Croatia</i>
<i>Kosovo (under unscr 1244)</i>
<i>Montenegro</i>
Progress to date on the development of the National Framework for PPPs and Concessions |
| 12.20 – 12.40 | Panel session: Questions and answers |
| 12.40 – 14.00 | Lunch |
| 14.00 – 14.30 | Legislative Options for Regulating Concessions and PPPs
<i>Speaker: Mr. Martin Oder - Partner, Haslinger Nagele Law Firm, Vienna</i> |
| 14.30 – 15.00 | Strategies and instruments for PPP development: the institutional framework
<i>Speaker: Mr. Gabriele Pasquini - PPP Italian Task Force</i>
<i>Presidency of the Council of Ministers, Italy</i> |
| 15.00 – 15.20 | Coffee break |

- 15.20 – 15.45** **Selecting Appropriate Projects for PPP Procurement**
Speaker: Mr. Martin Darcy
- 15.45 – 16.15** **The emerging role of the Competitive Dialogue Procedure in Procuring PPP Projects**
Speaker: Mr. Martin Oder - Partner, Haslinger Nagele Law Firm, Vienna
- 16.15 – 17.00** **Panel session: Questions and answers**
Speaker: Mr. Martin Darcy

2ND DAY

- 09.00 – 09.45** **Ensuring Good Quality PPP Projects - Methodologies**
Speaker: Mr. Martin Darcy
- 09.45 – 10.30** **Case studies from technical infrastructure sectors:**
- **Energy Sector**
Speaker: Mr. Steven Janes, Sherrards Solicitors
 - **Water Sector**
Speaker: Mr. Martin Darcy
 - **Highways Sector**
Speaker: Ms. Mary Dunne - Head of Projects at BCM Hanby Wallace in Dublin, Republic of Ireland
- 10.30 – 10.50** **Coffee Break**
- 10.50 – 11.20** **Issues facing different sectors in the implementation of PPPs**
Speaker: Ms. Mary Dunne - Head of Projects at BCM Hanby Wallace in Dublin, Republic of Ireland
- 11.20 – 12.00** **Funders requirements for PPP projects**
Speaker: Mr. Steven Janes, Sherrards Solicitors
- 12.00 – 12.15** **Panel Session: Questions and Answers**
Speaker: Mr. Steven Janes and Ms. Mary Dunne
- 12.15 – 13.45** **Lunch**
- 13.45 – 14.30** **Member State experiences in introducing a concessions system - Latvia**
Speaker: Mr. Eriks Mezalis - Public and Private Law Consulting, Riga
- 14.30 – 15.00** **Summary and close of the Workshop**